



Key Segments: 42,252 12 month buyers 27,840 6 month buyers + 18,577 13-24 month buyers + 5000/M \$120.00/M 5000/M \$120.00/M	The wrap London & Poetry Masterfile			
27,8406 month buyers+ \$10.00/M18,57713-24 month buyers\$120.00/M			ents:	Key Segm
Fundersizer / Dublisher Data #70.00/M	0/M	+ \$10.00/M	6 month buyers	27,840
Fundraiser/Publisher Rate \$70.00/M	0/M	\$70.00/N	Fundraiser/Publisher Rate	

The **wrap London & Poetry Masterfile** combines the US buyer files of the *wrap London* and *Poetry* catalogues.

The *wrap London* and *Poetry* catalogues attract upscale females with an eye for fashion, quality and value. Spending an average of \$380, these women are purchasing apparel and accessories for office, day and evening wear. 100% Direct Mail sold. Virtually all are credit card purchasers.

The typical **wrap London & Poetry Masterfile** customer is 35-65 years of age, with an average household income of \$150K+. Most are professional, married homeowners, who demand style and comfort to maintain their busy lifestyles.

The **wrap London & Poetry Masterfile** is a highly qualified list of satisfied customers who will respond favorably to offers for quality apparel and accessories, home décor, gifts, subscriptions and financial services.

Visit <u>www.wraplondon.com</u> and <u>www.poetryfashion.com</u> to learn more about these great catalogues!

For more information please contact Gwynn Ballard, Manager, List Operations, 914.262.3386, gballard@ballarddirect.com

Please email orders to lists@ballarddirect.com

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	20.00			
Unit of Sale: \$38				
Gender: 99	% Female			
Minimum: 5,0	000			
Source: 100%	Direct Mail			
Updates: Weekly				
Addressing: Email Run Charge	\$50.00/F \$8.00/M			
Selection Charges:				
6 month buyers 12 month buyers \$50+ \$75+ \$100+ \$150+ \$200+ Gender \$8.00/M	\$10.00/M \$0.00/M \$25.00/M \$35.00/M \$45.00/M \$50.00/M \$60.00/M			
Cancellation fee: \$100 flat, plus applicable run chg, material & shipping fee. Orders cancelled after merge and/or maildate: full rental charges apply.				
Terms: Net 30 day maildate.	/s after			
We believe all inform herewith to be accur cannot guarantee the of the mailing.	ate, but			
Continuation Usag	e:			
Eddie Bauer Garnet Hill Grace Marmi Peruvian Connection Sundance Talbots Viva Terra				

Ballard Direct